



Exposure to a broad cross section of end markets Industrial Electronics, Healthcare, Technology and Semifab – but with no direct exposure to consumer electronics.



FOR MORE INFORMATION ON OUR MARKETPLACE PLEASE SEE PAGES 12 TO 15



A diverse customer base of over 4,500 active customers, with no one customer accounting for more than 10% of revenue.



FOR MORE INFORMATION ON OUR MARKETPLACE DRIVERS PLEASE SEE PAGES 12 TO 15



A growing penetration of a global, blue-chip customer base.



FOR MORE INFORMATION ON OUR GROWTH DRIVERS PLEASE SEE PAGES 16 AND 17



Powerful customer relationship management tools that allow the efficient management of our customer base, identification of pricing and product trends that enable the development of appropriate, innovative new products.



FOR MORE INFORMATION ON OUR BUSINESS MODEL PLEASE SEE PAGES 18 TO 20



An established broad portfolio of leading “Green” products that operate at high efficiency.



FOR MORE INFORMATION ON OUR COMMITMENTS TO SUSTAINABILITY PLEASE SEE PAGES 48 AND 49



Revenue annuity – although design-in cycles are often long, once our power converters are approved for use in our customers’ end equipment, XP Power enjoys a revenue annuity for the lifetime of the customers’ equipment, which is typically seven years.



FOR MORE INFORMATION ON OUR REVENUE PLEASE SEE PAGE 19



Attractive margins and lower capital investment requirements when compared to many manufacturing industries, resulting in strong free cash flow and margins that are amongst the highest in the industry.



FOR MORE INFORMATION ON OUR PERFORMANCE PLEASE SEE PAGES 30 TO 35



Progressive Dividend – the business model allows for a progressive dividend, which is paid quarterly.



FOR MORE INFORMATION ON OUR DIVIDEND PLEASE SEE PAGE 20